

## **ACADEMIC APPOINTMENTS**

### **Ohio Northern University, Pettit College of Law, Ada, OH**

*Associate Dean for Academic Affairs*, June 2020 – present

*Professor of Law*, August 2018 – present

*Associate Professor of Law*, August 2015 – July 2018

*Assistant Professor of Law*, August 2012 – July 2015

### **Courses taught:**

Alternative Dispute Resolution, Business Organizations I, Business Organizations II, Negotiation: Dealing with Emotions (Seminar), Negotiation Workshop, Securities Regulation

## **EDUCATION**

### **Harvard Law School, Cambridge, MA**

J.D., *cum laude*, June 2007

Line Editor, *Harvard Journal on Legislation*

### **Georgetown University, Washington, DC**

B.A., *summa cum laude*, English, May 2004

Phi Beta Kappa, Omicron Delta Kappa

Minors in Psychology and Italian

Vice President and Team Captain, Georgetown Mock Trial and Law Team

Peer Mentor and Magazine Editor, John Carroll Scholars

### **Georgetown University, Villa Le Balze, Fiesole, Italy**

Study Abroad Program, Fall 2002 – Spring 2003

## **ARTICLES**

*Hitting the Trip-Wire: When Does a Company Become a “Marijuana Business”?*, 101 B.U. L. REV. 1105 (2021).

*High Crimes: Liability for Directors of Retail Marijuana Corporations*, 16 N.Y.U. J. L. & BUS. 419 (2020).

*Rebooting Empathy for the Digital Generation Lawyer*, 34 OHIO ST. J. ON DISP. RESOL. 1 (2019).

*Up in Smoke? Unintended Consequences of Retail Marijuana Laws for Partnerships*, 38 CARDOZO L. REV. 1343 (2017).

*Redefining Attention (and Revamping the Legal Profession?) for the Digital Generation*, 15 NEV. L.J. 754 (2015).

*Mickey Goes to France: A Case Study of the Euro Disneyland Negotiations*, 15 CARDOZO J. CONFLICT RESOL. 193 (2013).

*Happiness at the House of Mouse: How Disney Negotiates to Create the “Happiest Place on Earth”*, 12 PEPP. DISP. RESOL. L.J. 415 (2012).

## **BOOK CHAPTERS**

*Machiavelli and the Bar: Prescient in Part*, in DISCUSSIONS IN DISPUTE RESOLUTION (Hinshaw, Schneider & Cole, eds.) (Oxford Univ. Press, 2021).

*Negotiating Attention with the Digital Generation*, in NEGOTIATION ESSENTIALS FOR LAWYERS (Andrea Kupfer Schneider & Chris Honeyman eds., 2019).

*Reclaiming Attention in the Digital Generation Negotiator*, in THE NEGOTIATOR’S DESK REFERENCE (Andrea Kupfer Schneider & Chris Honeyman eds., 2017).

## **TEACHING & RESEARCH INTERESTS**

**Primary:** Business Organizations, Negotiation and Dispute Resolution, Securities Regulation

**Additional:** Law and Psychology, Professional Responsibility

## **PROFESSIONAL EXPERIENCE**

**Financial Industry Regulatory Authority Dispute Resolution**, Columbus, OH

*Arbitrator*, April 2018 – present

Non-public arbitrator of disputes between investors and brokers, investors and brokerage firms, and brokers and brokerage firms.

**Boies, Schiller & Flexner LLP** (now Boies Schiller Flexner LLP), New York, NY

*Corporate/Employee Benefits Associate*, September 2007 – June 2012; *Summer Associate*, Summer 2005 & 2006

General corporate representation of public and private companies. Negotiated and drafted agreements related to mergers and acquisitions, private equity investments, executive compensation, and employee benefits. Drafted and filed client SEC filings. Advised clients on structuring and corporate governance matters in the context of foreign and domestic private equity investments.

**Volunteer Lawyers for the Arts MediateArt Program**, New York, NY

*Volunteer Mediator*, May 2011 – December 2012

Trained as mediator for organization providing pro bono legal services and legal information to members of the arts community in various disciplines, including film, music, literary arts, multi-media, and visual arts.

## **HONORS & AWARDS**

Fowler V. Harper Faculty Scholarship Award (2020)

Fowler V. Harper Faculty Scholarship Award (2017)

Dean's Award for Excellence in Teaching (2016)

Most Effective Teacher Award, presented by the Student Bar Association (2016)

Daniel S. Guy Award for Excellence in Legal Journalism (2015)

## **PRESENTATIONS AND PANELS**

*Hitting the Trip-Wire*, presenter, National Business Law Scholars Conference, University of Tennessee College of Law, Knoxville (Virtual), June 2021

*Alternative Dispute Resolution*, moderator, National Business Law Scholars Conference, University of Tennessee College of Law, Knoxville (Virtual), June 2021

*Hitting the Trip-Wire*, presentation, Marijuana Law 2020: Lessons from the Past, Ideas for the Future, Boston University School of Law (Virtual), November 2020

*Unintended Consequences of the Retail Marijuana Business*, presentation, Corporate Law Symposium: A Fresh Take on Cannabis Regulation, University of Cincinnati College of Law, March 2020

*Negotiation Tips and Best Practices*, presentation, Association for Corporate Growth Columbus, Women in Transactions Group, Columbus, Ohio, February 2020

*Faith and Practice Panel*, moderator, hosted by the Christian Legal Society, Ohio Northern University, Pettit College of Law, October 2019

*What I'm Reading*, moderator and panel presentation, 21<sup>st</sup> Annual ABA Section of Dispute Resolution Spring Conference, Minneapolis, MN, April 2019

*The Future of Alternative Dispute Resolution Scholarship*, discussion group, Southeastern Association of Law Schools Annual Conference, Fort Lauderdale, FL, August 2018

*Marijuana & Federalism, a Panel Discussion*, panel presentation, Ohio Northern University, Pettit College of Law, October 2017

*Swing and a Miss: Baseball Metaphors in Negotiation*, presentation at 11<sup>th</sup> Annual AALS Section on Dispute Resolution Works-in-Progress Conference, Sandra Day O'Connor College of Law at Arizona State University, October 2017

*The New "Gold Standard" in Teaching ADR: Tools, Strategies, Practices*, panel presentation at 19<sup>th</sup> Annual ABA Section of Dispute Resolution Spring Conference, San Francisco, CA, April 2017

*Reclaiming Attention in the Digital Generation Negotiator*, presentation at 10<sup>th</sup> Annual AALS Section on Dispute Resolution Works-in-Progress Conference, Marquette University Law School, September 2016

*Up in Smoke? Unintended Consequences of Retail Marijuana Laws for Partnerships*, presentation at National Business Law Scholars Conference, University of Chicago Law School, June 2016

*Negotiation Courses: Beyond the Roleplay?*, panel presentation at 18<sup>th</sup> Annual ABA Section of Dispute Resolution Spring Conference, New York, NY, April 2016

*Rebooting Empathy for the Digital Generation Lawyer*, presentation at 9<sup>th</sup> Annual AALS Section on Dispute Resolution Works-in-Progress Conference, Texas A&M University School of Law, October 2015

*Rebooting Empathy for the Digital Generation Lawyer*, presentation at Central States Law Schools Association Scholarship Conference, The University of Toledo College of Law, October 2015

*Technology, Empathy, and Client Counseling—Uneasy Bedfellows?*, presentation at Developing Ideas Conference, University of Kentucky College of Law, May 2015

*Drunk, Disorderly, and in Dispute: Dealing with Impaired Parties in Mediation*, presentation at 17<sup>th</sup> Annual ABA Section of Dispute Resolution Spring Conference, Seattle, WA, April 2015

*Doing the Right Thing Together: The Effect of Co-Counsel on Attorney Negotiating Ethics*, presentation at 8<sup>th</sup> Annual AALS Section on Dispute Resolution Works-in-Progress Conference, Southwestern Law School, November 2014

*Redefining Attention (and Revamping the Legal Profession?) for the Digital Generation*, presentation at Psychology and Lawyering: Coalescing the Field, UNLV William S. Boyd School of Law, February 2014

*Redefining Attention (and Revamping the Legal Profession?) for the Digital Generation*, presentation at Ohio Legal Scholarship Workshop, Ohio Northern University, Pettit College of Law, February 2014

*Negotiating Hungry: An Empirical Study of the Effect of Hunger on Negotiation*, presentation at 7<sup>th</sup> Annual AALS Section on Dispute Resolution Works-in-Progress Conference, Cardozo School of Law, November 2013

*Negotiating Hungry: An Empirical Study of the Effect of Hunger on Negotiation*, presentation at Ohio Legal Scholarship Workshop, University of Dayton School of Law, June 2013

*Negotiating Hungry: An Empirical Study of the Effect of Hunger on Negotiation*, roundtable presentation at Sharing Scholarship, Building Teachers, Albany Law School, February 2013

## **PODCASTS**

*Empathy and Attention in the Digital Age*, LEAD WITH NEGOTIATIONS, Liberty Mutual Surety: You Podcast, June 2020

*The Dangerous Psychology of Online Negotiation*, NEGOTIATE ANYTHING, American Negotiation Institute, <https://americannegotiationinstitute.com/negotiate-anything/>, June 2020

## **CONFERENCES & COMPETITIONS ORGANIZED & HOSTED**

Competition Co-Organizer, *American Bar Association Section of Dispute Resolution Law Student Representation in Mediation Competition*, Final Round, April 2019

Co-Chair, *Legal Educators Colloquium*, 20<sup>th</sup> Annual ABA Section of Dispute Resolution Spring Conference, Washington, DC, April 2018

Competition Co-Organizer, *American Bar Association Section of Dispute Resolution Law Student Representation in Mediation Competition*, Regional and Final Rounds, February – April 2018

Co-Chair, *Legal Educators Colloquium*, 19<sup>th</sup> Annual ABA Section of Dispute Resolution Spring Conference, San Francisco, CA, April 2017

Competition Co-Organizer, *American Bar Association Section of Dispute Resolution Law Student Representation in Mediation Competition*, Regional and Final Rounds, February – April 2017

Chair & Organizer, *Ohio Legal Scholarship Workshop*, Ohio Northern University, Pettit College of Law, February 2014

## **PROFESSIONAL ORGANIZATION SERVICE & ACTIVITIES**

Proposal Reviewer, American Bar Association Section of Dispute Resolution Spring Conference (2019 – present)

Judge, Association of American Law Schools ADR Section Award for the Best Paper of 2018 (2019)

Member, American Bar Association Section of Dispute Resolution Technology in ADR Committee (2018 – present)

Member, American Bar Association Section of Dispute Resolution Membership Engagement Committee (2017 – 2018)

Member, American Bar Association Section of Dispute Resolution Educational Programs Committee (2016 – 2018)

Member, American Bar Association Section of Dispute Resolution Outstanding Scholar Award Selection Committee (2016 – 2018)

Co-Chair and Member, American Bar Association Law School and Education in Dispute Resolution Committee [formerly ADR in Law Schools Committee and Legal Education Policy Committee] (Co-Chair 2016 – 2018; Vice-Chair 2015 – 2016; Member 2014 – present)

Judge, American Bar Association Section of Dispute Resolution James B. Boskey Law Student Essay Contest on Dispute Resolution (2014 – present)

Member, American Bar Association

Member, Association of American Law Schools

Member, Ohio Bar Association

### **UNIVERSITY SERVICE & ACTIVITIES**

Member, Budget and Appropriations Committee (2020 – present)

Member, Law Dean Search Committee (2017 – 2019)

Parliamentarian & Member, University Council (2015 – 2020)

Member, Information Technology Operations Advisory Committee (2015 – present)

Member, University Discipline Board (2015 – 2017)

### **COLLEGE OF LAW SERVICE & ACTIVITIES**

Chair, Exam Accommodations Committee (2020 – present)

Chair, Admissions, Readmissions, and Recruitment Committee (2020 – present)

Ex Officio Member, Curriculum Committee (2020 – present)

Ex Officio Member, Law School Rankings Task Force (2020 – 2021)

Ex Officio Member, Remote Exam Success Task Force (2020 – 2021)

Chair, Grievance Committee (2019 – 2020)

Member, ABA Self Study Committee (2019 – 2021)

Member, Student Success Working Group (2019 – 2020)

Chair, Online Curriculum Working Group (2018 – 2019)

Member, Tenure Committee (2018 – present)

Member, Adjudication Committee (2018 – 2020)

Member, Fowler V. Harper Faculty Scholarship Award Selection Committee (2018 – 2019)

Chair, Personnel Committee (Member 2016 – 2019; Chair 2019 – 2020; Ex Officio Member 2021 – present)

Faculty Coach, ABA Law Student Division Negotiation Competition Team (2016 – 2017)

Faculty Advisor, Christian Legal Society (2015 – present)

Chair, Placement Committee (Member 2014 – 2016; Chair 2016 – 2019)

Chair, Public Interest/Pro Bono Committee (2014 – 2016)

Member, Welcome Committee (2014 – 2016)

Member, U.S. News Committee (2013 – 2016)

Member & 2014 Chair, Professionalism Committee (2013 – 2014)

Speakers/Lectures Liaison (2013 – 2014)

Member, Faculty Teaching Evaluation Form Subcommittee (2013)

Faculty Advisor, The Media and Entertainment Law Society (2012 – 2013)

## **BAR ADMISSIONS**

Admitted to New York State Bar, February 2008

Admitted to United States District Court, Southern District of New York, May 2012